

# What We Do

## MAXIMIZING VALUE THROUGH KNOWLEDGE™

Adams Capital has been a trusted provider since 1996 of corporate financial advisory services to family owned businesses, Fortune 500 corporations, high-growth emerging ventures, family offices, estates, and legal counsel. The strength of our advisory services lies in our understanding of business and business asset value. We give our clients the benefits of our knowledge of and experience in the workings of capital markets, the objectives of financial and tax regulatory agencies, and the procedures of auditors.

We help our clients address financial and value-related problems such as the following:

- Compliance with fair value accounting standards for audit tasks, including stock option valuation, auction rate securities valuation, hedging instrument valuation, assets designated for sale, fresh start/financial restatement accounting,
- Compliance with tax-related issues arising from transactions, such as stock option grants, built-in gains, reasonable equivalent value determinations, gift and estate tax transfer and capital gains taxes
- Transaction advisory tasks, including due diligence services, business appraisal services, exit planning, transaction advisory and representation, transaction structuring services, intellectual property appraisal services, solvency opinions, employee stock ownership programs (ESOPs) and fairness opinions
- Dispute resolution services including pre-litigation support, business dissolution, business damages calculation, expert report preparation and expert testimony
- Special advisory services for financial issues that don't fit any particular category.

Our clients value their long relationships with Adams Capital because of our thoroughness, our reliance on real-world information, our practical approaches, we:

1. Are practical - we rely on real-world information and practices in advising our clients
2. Deliver our work products on time. Deadlines are important to us because they are important to you
3. We are outcome-oriented. We focus on the objective(s) you are trying to complete.
4. Are transparent - we show you how we arrive at our conclusions, and we make sure you understand our process for arriving at our findings
5. We are independent - our objective is to give you the very best financial counsel

Many of us hold leadership positions in the business and social communities where we live because we are committed to making a difference in everything we do.

We make a difference in the value of our clients' businesses and in their personal wealth. Contact us so that we can make a difference for you.